

البحري والمزروعي

Bahri & Mazroei

GROUP INTRODUCTION



Capabilities
Presentation

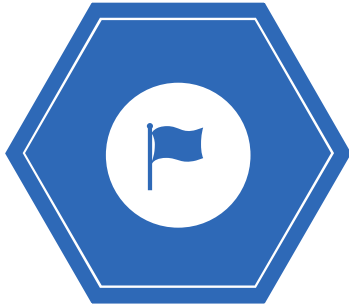


50+
years
Of Adding Value

1968 Our Humble Beginning



Who We Are



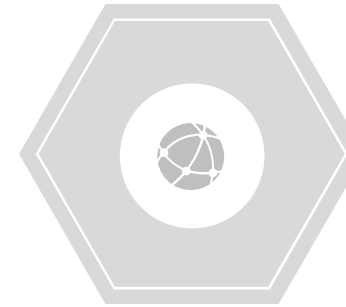
The **Bahri & Mazroei** Group is one of the UAE's biggest providers of value-added solutions and systems for buildings and infrastructure projects with over 50 years of history.



An End-to-end products, solutions, services provider.



Present in the Gulf region with very strong leading position in UAE.



The Group holds the distribution rights for many trusted global brands.

Our presence

KSA
Riyadh

UAE

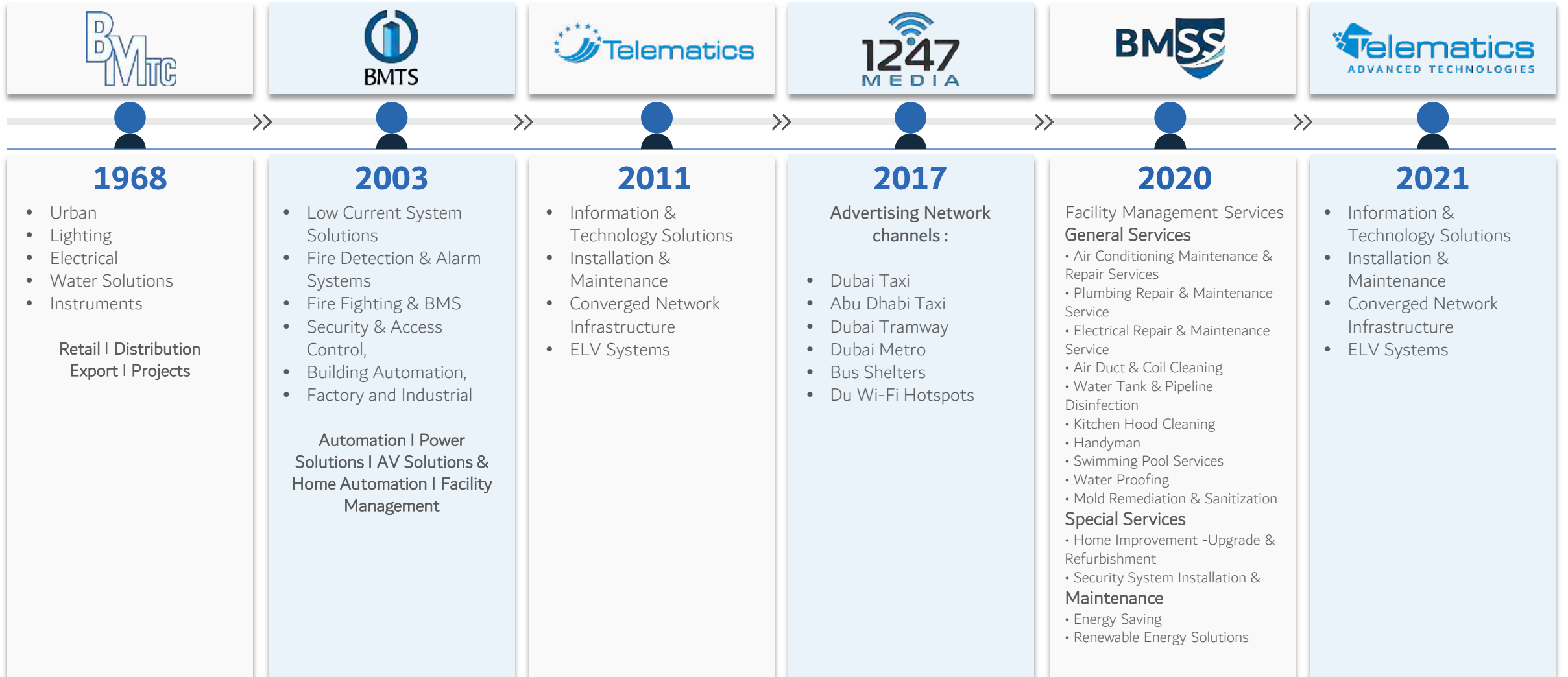
Dubai
Abu Dhabi, Al Ain
Sharjah
Ras Al Khaimah
Fujairah
Ajman

OMAN
Muscat

Head office
Dubai



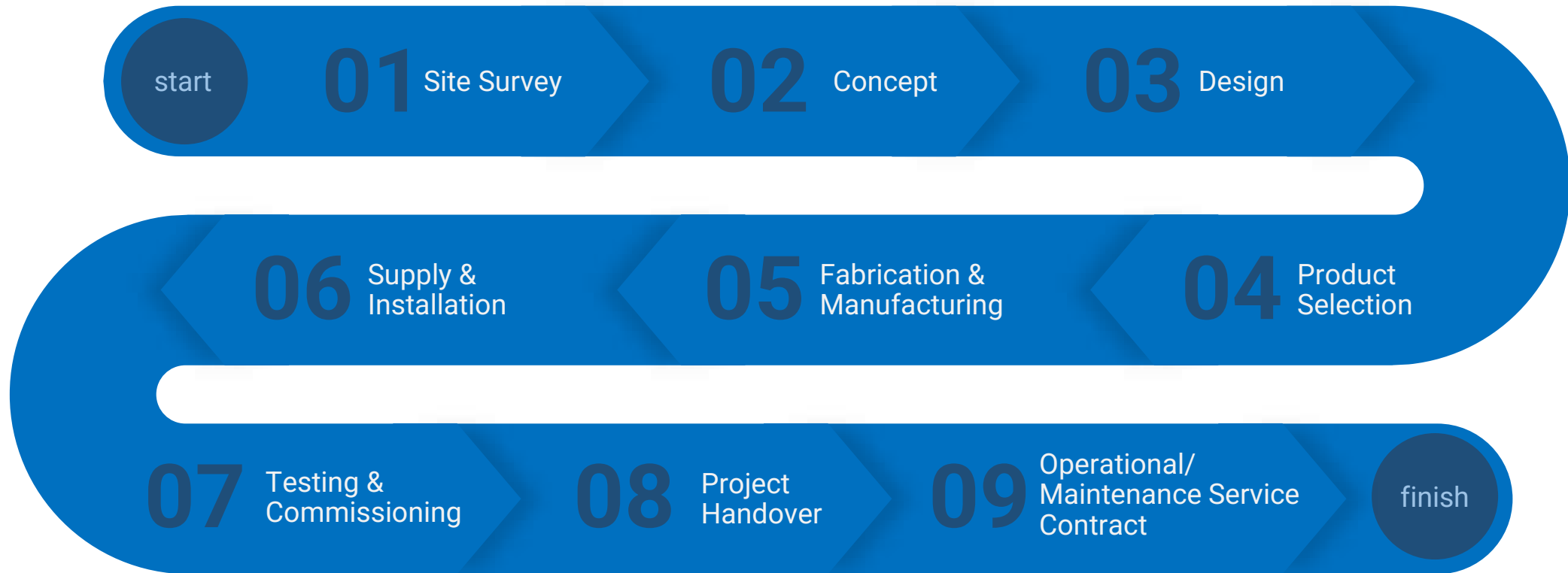
Our Group Companies



Sustainability in Each Building Subsystem



From Concept to Completion



Certification

We are committed to continual improvement in our services, delivery of solutions, internal processes and systems and customer satisfaction by meeting customer needs.





شركة البحري والمزروعي التجارية ش.ذ.م.م
Bahri & Mazroei Trading Co. LLC

| An introduction

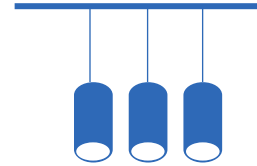


Our Facilities

SOME **FACTS**



200+ Employees



UAE Showrooms - 5



UAE Warehouses - 5
Approx. 60,000 sq. ft



Since 1968



BVMTC Warehouse Rashidiya - Dubai

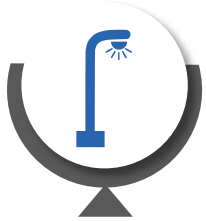


SOME OF OUR KEY CUSTOMERS



and many
more!

Our Solutions



Urban Solutions

- Luminaires
- Poles and Masts
- Lighting controls system
- Solar Lighting
- EV Chargers
- Sports Lighting
- Facade Lighting
- Landscape Lighting



Lighting Solutions

- Internal Commercial Lighting
- Hospitality Lighting
- Facade Lighting
- Landscape Lighting
- Healthcare Lighting
- Intelligent Lighting Network Solutions
- Industrial Lighting
- Retail & Shop Lighting
- Explosion proof Lighting
- Prison Lighting
- Underwater Lighting
- Bespoke Lighting
- Aircraft Warning Lighting



Electrical Solutions

- Cables & Wires
- Wiring Devices
- PVC & GI Conduits
- Earthing & Lighting Protection
- LV Switchgears
- Fans & Ventilation Products



Water Solutions

- Fountains & Accessories
- Bio-Filtrations
- Swimming Pools
- Soil, Drain, Potable Water Pipes and Fittings & Accessories
- Low Noise Piping System



Measuring Instruments

- GPS / GNSS Systems, 3D Scanners,
- Total Stations,
- Digital Theodolite & Automatic Levels
- Thermal Imaging Cameras
- Test & Measurement Equipment
- Thermography Analysis & AMC



W & R

Retail | Distribution

- Urban
- Lighting
- Electrical
- Water
- Instruments



**Proven track record of
UAE landmark projects**

- PROJECTS
- RETAILS

- DISTRIBUTION
- EXPORT

Our PARTNERS



Piping Systems

Urban



Lighting



Electrical



Water , Soil and Drain



Measuring Instruments

JUPITER

Suncil
INSPIRED BY NATURE • POWERED BY SUN

GEWISS

valmont

novalight
by novaccess

ephesus

Reverberi Enetec

Schröder

Experts in lightability™

M E S C

Schröder
Experts in lightability™

JUPITER

GRIVEN

VIOKEF
LIGHTING

OPAL

IP LUCE

TARGETTI

CAELUCE

IVELA

MEYER

PROLICH

GRUPPA RAINA

CEMIZ

ROVASI

PARANS

LAMP

NERI

VYRTYCH

Workitude for light

Vandalite
LIGHTING

TRILUX

LOMBARDO

UNIVENTI

W

Crabtree

ELSEWEDY
CABLES

BARION
Engineering

Palazzoli

ITCC

M E S C

KATKO

MK
by Honeywell

Oase

PEGLER

ASTRALPOOL

AQUA
INDUSTRIAL GROUP

Hepworth

Skolan
safe

HT
safe

TELEDYNE FLIR
Everywhere you look™

GEOMAX

EXTECH
INSTRUMENTS



OUR VALUE

- In-house lighting design
- Institutional sales
- Mock-ups and solution demonstration
- Drive specification
- In house technical support
- Broad channel access

Urban Solutions

Product Segments:

- Luminaires
- Poles and Masts
- Lighting controls system
- Solar Lighting
- EV Chargers
- Sports Lighting
- Façade Lighting
- Landscape Lighting.

Division Introduction

Urban Solutions Division, which caters to infrastructure projects for the design and supply of lighting solutions for roads, tunnels, sports arenas, landscape & parks application.

In the context of channel management, we act as an exclusive distributor in the UAE for these products. We are responsible for the sales & promotion, logistics and inventory management of these products in UAE market and work towards enhancing the business coverage for the overall portfolio of the product offerings.



EXPO 2020 - Dubai
EV Chargers



Yas Island, Abu Dhabi –Scotia
The Emirati Housing development

Urban Solutions

Project Case studies



Dubai Maritime City

Project location: Dubai.

Project brief: Retrofit from HPS to LED with Control System.

The scope: Supply and install LED luminaires with Smart control System.

The solution: Energy Saving.



Wadi Al Ghor Road

Project location: Fujairah - between wadi Al Ghor area & the link road between al Hibab r/a & Nazwa road package

Project brief: Supply and installation of LED luminaires and control systems for Northern emirates project under MOID.

The scope: Supply & installation

The solution: LED luminaires



Lighting Solutions

Product Segments:

- Internal Commercial Lighting
- Hospitality Lighting
- Facade Lighting
- Landscape Lighting
- Healthcare Lighting
- Intelligent Lighting Network Solutions
- Industrial Lighting
- Retail & Shop Lighting
- Explosion proof Lighting
- Prison Lighting
- Under water Lighting
- Bespoke Lighting
- Aircraft Warning Lighting

Division Introduction

BMTC offers off-the-shelf lighting solutions based on market trends as well as bespoke concepts for projects with special requirements.

Based on our in-depth understanding of the general illumination market, trending technologies and changing needs, we support the specific and individual demands of both the retail and wholesale customers. Lasting, sustainable products of excellent quality and intelligent control systems make the products of some of our partner brands the technology and innovation leader in the segments it operates in. Together with our partners, BMTC stands for the height of expertise in terms of professional lighting. Our brands address the development of technologically sophisticated, elegant indoor and outdoor luminaires for every application.

Our passion for lighting has seen a dedication spanning over 50 years!

In the context of channel management, we act as an exclusive distributor in the UAE for these products. We are responsible for the sales & promotion, logistics and inventory management of these products in UAE market and work towards enhancing the business coverage for the overall portfolio of the product offerings.



Green Mosque – Dubai – UAE



Kempinski Hotel Mall Of the Emirates

Lighting Solutions

Project Case studies



EXPO Village

Project location: Dubai.

Project brief: Light fittings requirements had to be customized as per special ID requirements, that in turn could affect project completion date.

The scope: Supply of Jupiter recessed linear fittings to illuminate corridors in brand-new residential towers.

The solution: On time as per expected standards with 5-year warranty.



AVIV Clinic

Project location: Dubai.

Project brief: Supplying downlights for the back of house area of the clinic.

The scope: The principal challenge was to meet a tight deadline of just one week.

The solution: With our experience in delivering lighting products and solutions within a very narrow timeframe, we delivered the light fittings for Aviv Clinic on time and to the highest standards.

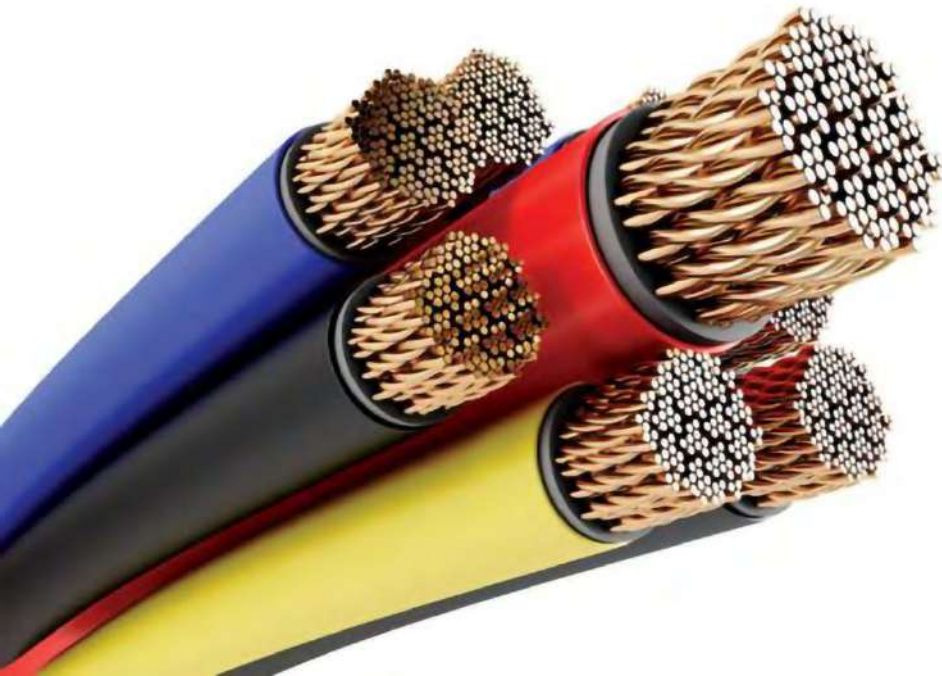
Electrical Solutions

Product Segments:

- Cables & Wires
- Wiring Devices
- PVC & GI Conduits
- Earthing & Lighting Protection
- LV Switchgears
- Fans & Ventilation Products

Division Introduction

BMTC provides the world's best brands to empower you with solutions in end-to-end LV electrical systems, including design support where necessary. From a switch that lights up the lamp in your home, the cable that keeps a heart pump going, the control equipment that keep your air-conditioner running and the television set playing, our electrical solutions are endless and keeps life on the move



Electrical Solutions

Project Case studies



**DAFZA Multi Story Car
Parking BLDG**

Project location: Dubai.

Project brief: P53- PROPOSED G+6+R, MULTI STOREY CAR PARKING BLDG. .

The scope: Supply of Katko Isolators & Barton GI Conduits

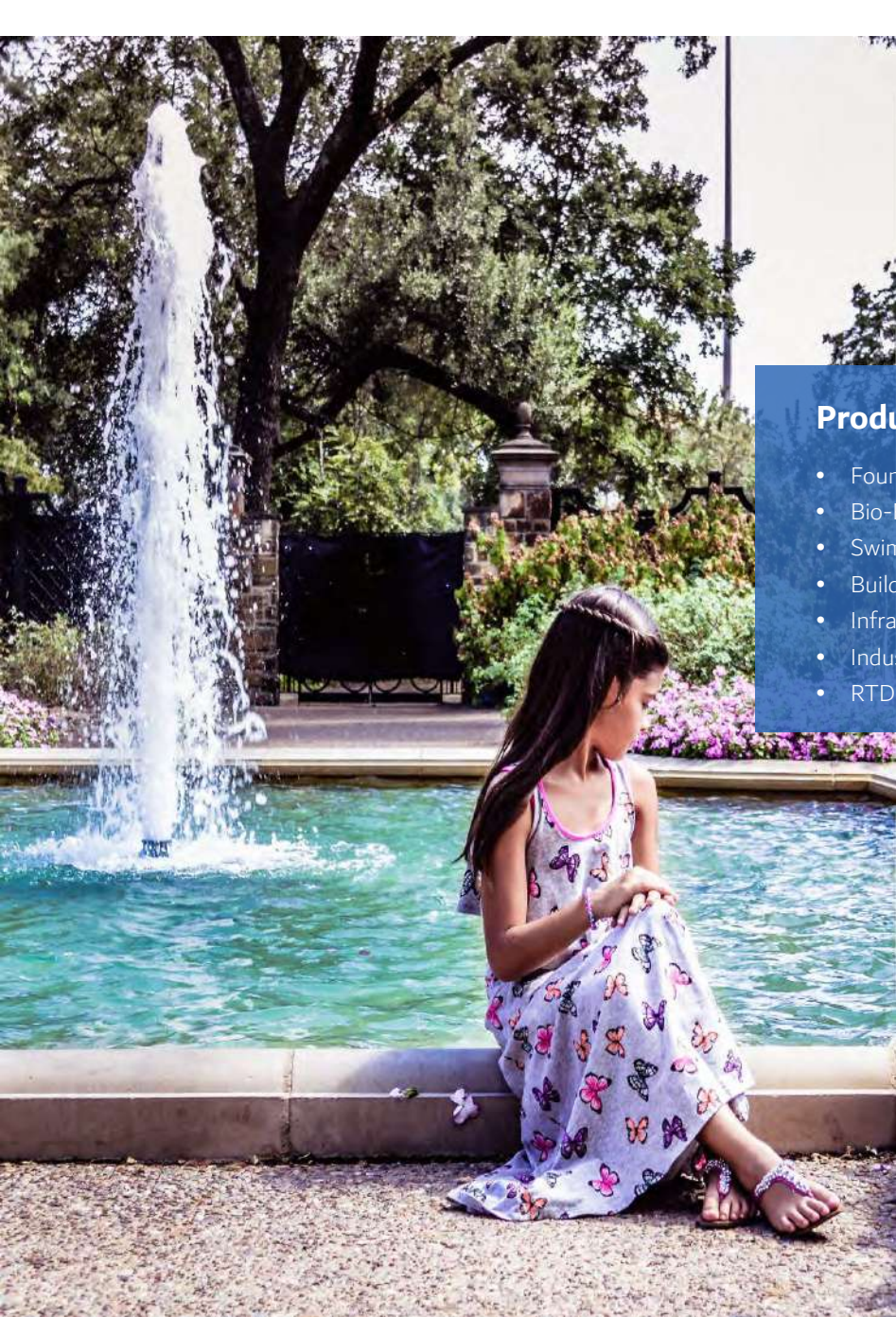


COMMERCITY

Project location: Dubai.

Project brief: Umm Ramool Development (Dubai Commer City) in Plot No. -215-115, Dubai, United Arab Emirates Package: P42-05, Logistic Cluster Works- PH-1

The scope: Supply of Katko Isolators & Barton GI Conduits.



Water Solutions

Product Segments:

- Fountains
- Bio-Filtrations
- Swimming Pools
- Building
- Infrastructure
- Industrial
- RTD

Division Introduction

From dancing fountains to landscaped canals and clear pools that spell luxury, BMTC is the force behind many of UAE's inspiring waterscapes.

We believe that bringing play to communities makes the planet more livable and social. We are promoting a movement toward a healthier, happier, global community by offering innovative urban water feature solutions designed for developing minds, thrill seekers, budding explorers, and the young at heart. The products we promote are designed to fit into any urban or aquatic play space.

We are exclusive partners of Oase GmbH—World Leaders in Fountain Technology, in the UAE.

We also represent solutions for Swimming Pools from leading brands like Astral(Spain) and Aqua(Italy).

We have launched a new product range of Plumbing solutions such as soil, waste, and drain piping systems along with related accessories, in addition to low-noise piping systems.

We are an authorized distributor of Corys Piping Systems (CPS)-HEPWORTH Brand and trading of SKOLAN/HTSAFE- Germany- Low Noise Piping system, along with PEGLER – UK Valves



Water Solutions

Project Case studies



Index Tower

Project location: DIFC - Dubai.

Project brief: Provided Interactive Fountain Solution for the kids play area. This system is integrated with the Music System, provided by Client.

The scope: Design/ Engineering/ Site Support/ Supply/ Programming/ Testing & Commissioning

The solution: Interactive Dry-Deck Fountain with capability of integrating Music.



West Beach Club

Project location: Palm Jumeirah - Dubai.

Project brief: Provided 5 Interactive Fountains along the Boardwalk.

Underground Parking & Boardwalk. This 1.6km Boardwalk was developed by Nakheel, all along the beach, leading to West Beach Club.

The scope: Design/ Engineering/ Site Support/ Supply/ Programming/ Testing & Commissioning

The solution: Interactive Dry-Deck Fountains

Measuring Instruments



Test & Measurement

Solution for:

- building management
- industrial automation
- electrical solutions
- other low voltage system
- Bio-Filtrations
- Swimming Pools
- safety
- security
- access central
- power
- AV

Division Introduction

BMTC strives to enhance productivity by helping people gain superior insights using integrated measuring solutions.

We provide precision measurement hardware for surveying, engineering and construction industries. Our innovative devices are engineered to drive productivity. Our focus on solutions means you can find the right combination of products and services to make your job faster, simpler, and ultimately more profitable.

BMTC Instrument Department offers all measurement solutions from leading manufacture in test and measurement field. Supplier like FLIR, EXTECH, Geomax, have part of BMTC to support all test & measurement tools for your daily needs.

We are enhancing the world of precision with the power of innovative technologies!



Measuring Instruments

Project Case studies



Green Hydrogen

A promising energy source to accelerate the shift towards a green economy.

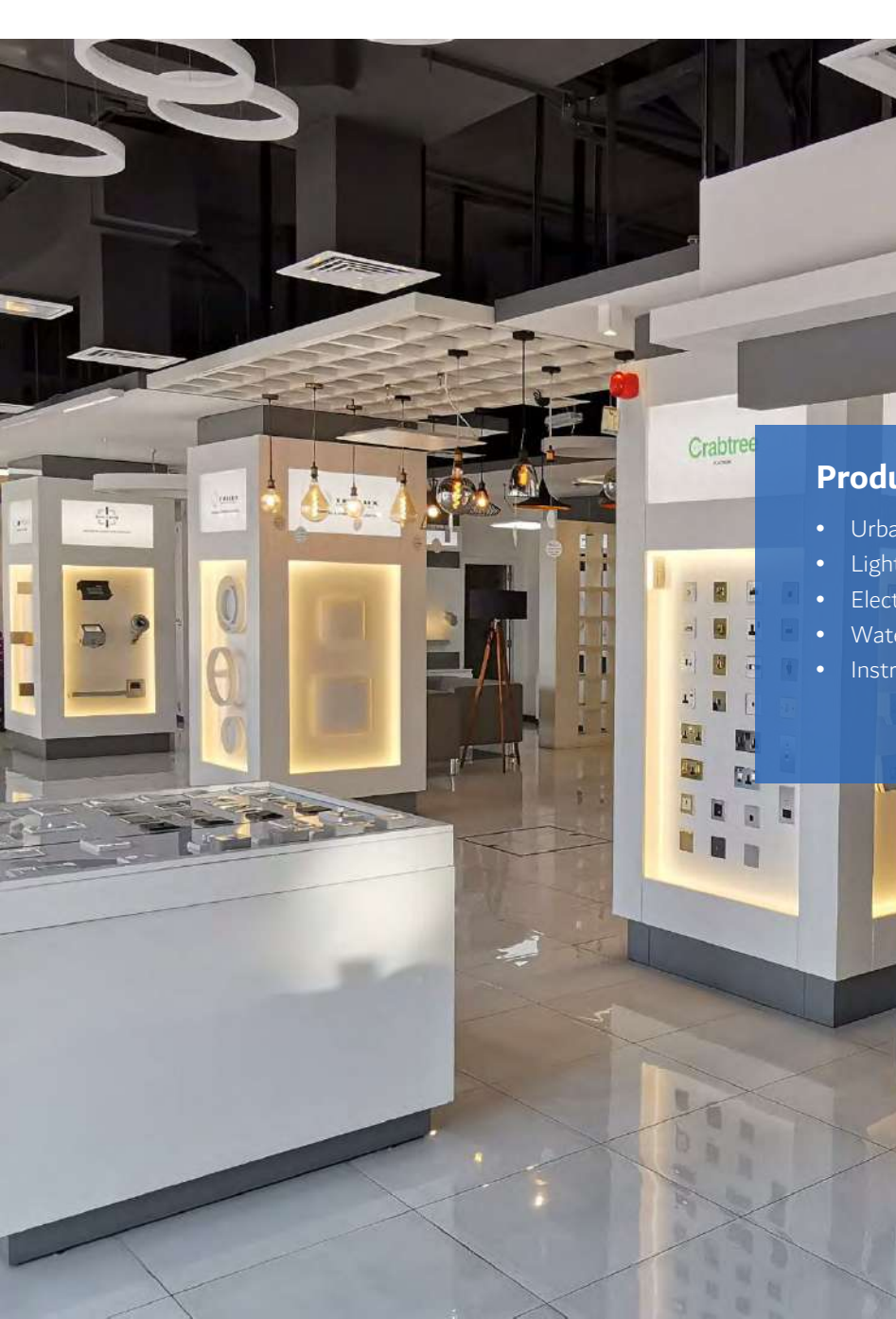
Project location: Dubai.

Project brief: In a new milestone confirming Dubai's leadership in clean and renewable energy, HH Sheikh Ahmed bin Saeed Al Maktoum, Chairman of the Dubai Supreme Council of Energy, inaugurated the Green Hydrogen project at the Mohammed bin Rashid Al Maktoum Solar Park in Dubai on 19 May 2021. This pilot project is the first of its kind in the Middle East and North Africa to produce eco-friendly hydrogen using renewable energy.

The scope: With help of BMTC & Flir and recommended by Siemens Energy, we had successfully installed thermal camera to detect the leakage of hydrogen gas using thermal camera. As hydrogen gas is not visible by eyes and is burned at 3000°C, the best equipment to detect the flame is to use thermal camera.

The solution: One of the first in kind, we were proud to be part of the project and the product which was used for successful commissioning of the project.

Full Article : [Click here](#)



W & R

Retail & Distribution

Product Segments:

- Urban
- Lighting
- Electrical
- Water
- Instruments

Division Introduction

In 1968, BMTC opened its first showroom in the heart of Dubai. The showroom displayed consistent growth throughout the years and has been one of the largest of its kind in the region.

BMTC continued its market expansion with showrooms almost covers around the UAE,

Showrooms provide the world's best brands to empower you with end-to-end Product Supply and support the needs of the local design community and end consumers.

The dedicated showroom teams are constantly enhancing their knowledge of the ever-changing world technology and design, while striving to make sure their product range is regularly updated with the industry trends, to assure their clients always find their requirements.



THANK **YOU**